Our friends and neighbors to the north from the Michigan Propane Gas Association (MPGA) informed the Ohio Propane Gas Association that legislation to replace Line 5 through the Straits of Mackinac was signed into law. The MPGA worked with Michigan Governor Rick Snyder on this important effort for the propane industry. The MPGA and its members were actively engaged on this issue since it first arose four years ago and believes this is the best solution by providing strong safety protections in the Great Lakes while ensuring Michigan residents have access to affordable and reliable energy.

The OPGA followed this development closely as Line 5 transports propane that is used by many Ohio propane companies as well. OPGA Executive Director Derek Dalling noted, “Had Line 5 been shut down or removed from service, the ripple effects would have been felt in Ohio and throughout the entire Midwest. All of Michigan’s propane companies would be headed out of state to bring propane back to Michigan propane consumers.”

Opponents of the existing Line 5 and the proposed new replacement segment of the line have consistently stated that the pipeline is not needed to deliver propane. Obviously, the propane industry knows that is not the case. There simply are not enough transports, drivers or rail cars to replace the amount of propane that travels through Line 5 on a daily basis – especially in Winter. Dalling added, “Imagine the lines at terminals if hundreds of more companies from Michigan, Minnesota, Wisconsin, and Ontario, Canada were suddenly forced to find new sources of propane in other areas of the Midwest.”

The legislation itself paves the way for a tunnel to be created underneath the Straits of Mackinac. The tunnel will then house a new Line 5 pipeline and the existing Line 5 pipeline will be removed. The legislation creates a new Michigan state authority to oversee the tunnel and pipeline, and that new board will be appointed soon to finalize the construction agreements between the state of Michigan and Enbridge.

In addition to a big victory for the propane industry, the legislative victory will not cost taxpayers nor the propane industry any additional costs. Enbridge, the owner of Line 5 pipeline, agreed to shut down the existing crossing and replace it with something safer at its own, company expense. As part of the deal, Enbridge agreed to pay an expected $500 million to construct the tunnel and new pipeline.

However, the next steps likely include legal challenges as the constitutionality of the bill was questioned in some circles. Dalling concluded, “This certainly helps maintain at least the status quo for the foreseeable future. In the meantime, the entire propane industry can relish the victory at this point.”
The purpose of the Ohio Propane Gas Association Scholarship is to foster education, to be of increased service to all Association members, to enhance the public image of the propane industry, and to provide financial assistance to selected individuals who are seeking education beyond high school.

STANDARDS
The following standards will apply to all OPGA Scholarship funds applicants:

• Applicants must be high school seniors or undergraduate students.
• Applicants must be a dependent child of an employee of a member of the Ohio Propane Gas Association. The parent’s work must be directly related to the propane industry. The OPGA member must be in good standing with the Ohio Propane Gas Association.
• Applicants must be full-time residents of the State of Ohio.
• Applicants must be registered to attend an accredited college, university, or vocational school for the purpose of obtaining an academic degree.
• Applicants who have completed one or more college terms must submit grade point average for the most recent term completed.
• Distribution of scholarship funds will be made directly to the recipient’s college, university, or vocational school.
• The Committee is committed to award a maximum of two $1,000 Scholarships at the 2019 Ohio Propane Gas Association Summer Meeting August 11-13, 2019 at The Hilton Netherland Plaza Hotel in Cincinnati, Ohio. Recipient will also receive a one room/night complimentary accommodations (if needed) and dinner for self and two guests. Award winners’ attendance is mandatory at the banquet that will be held the evening of August 10, 2019.
• Application deadline is April 15, 2019. Application must be RECEIVED in the OPGA office by this date.
• The OPGA Scholarship Committee strives to assist as many young scholars as possible. Past scholarship recipients are not eligible to receive the award again.

REQUIREMENTS
Applications MUST include the following:

• Letters of Recommendation — Three letters are required. The letters may be from references above.
• School Transcript — a complete official school transcript from last grade completed (High School or College) must be included with this application.
• Essay — 500 words or less stating why you deserve to be considered for this Scholarship. Your reasons may include but are not necessarily limited to the following criteria:
  • Past academic achievement
  • How you have demonstrated initiative and responsibility
  • How you have demonstrated consistent effort and performance
  • Financial need
  • Extracurricular activities and interests
  • Volunteer activities
  • Awards and Honors received
• Resume — list any Academic Achievements, job experiences, Volunteer Activities, Extracurricular Activities, Awards and Honors you have received or participated in.
You must be a dependent child of an employee of a member company of the Ohio Propane Gas Association to receive this scholarship.

Please list three teachers, counselors, work supervisors and/or employers who can comment on your potential for succeeding in your planned educational experience.

1. Name of Reference

Title/Position

Phone

Email
Applications MUST include the following:

1. **Letters of Recommendation** — Three letters are required. The letters may be from references above.
2. **School Transcript** — a complete official school transcript from last grade completed (High School or College) must be included with this application.
3. **Essay** — 500 words or less stating why you deserve to be considered for this Scholarship.
4. **Resume** — list any Academic Achievements, job experiences, Volunteer Activities, Extracurricular Activities, Awards and Honors you have received or participated in.

The information supplied above is for use in applying for the Scholarship offered. All information herewith is true and accurate to the best of my knowledge.

**Applicant’s Signature**  
**Date**

Applications including three letters of recommendations, school transcript, essay, and job experience/resume should be mailed to:  
OPGA Scholarship Application • 605 N. High Street, #214 • Columbus, OH 43215
Through the years, I have kind of shied away from Propane Days for a number of reasons. First, it's fairly expensive to go to Washington, DC. It takes more time away from the day to day nearly forty years, twenty-five in the retail industry, I really didn't think I had much to offer at Propane Days. All of that changed here is proof that there is a price tag on one's soul.

As promised and without further adieu, Dalling) were donated back to OPGA PAC. In exchange, he agreed to wear an OSU shirt and pose in the iconic O-H-I-O sign. Dalling challenged OPGA summer convention attendees to raise an additional $5K for the OPGA PAC. In addition to the $5,000 raised by the group, OPGA Executive Director Derek Dalling sold his soul. Dalling, a proud Michigan alum, sported his maize and blue at the tailgate reception to kickoff the OPGA Summer Convention. Dalling raised $6,000 with its initial plan at the NPGA Convention. OPGA knew that raising additional PAC funds was essential. The Ohio Propane PAC raised $6,000 with its initial plan at the NPGA Convention, $3,000 of which was raised at the OPGA Annual Convention. With the November elections fast approaching and shaping up to be another crucial election in the state of Ohio, the OPGA Seventeenth Annual Convention was held in Columbus. OPGA President Bob Herron then dressed as a Michigan cheerleader to help raise additional $3,000, and if successful, he would shed the maize and blue to raise an additional $5,000, and if successful, he would shed the maize and blue. OPGA provides members with a wide range of benefits including national representation through its affiliation with the National Propane Gas Association. As a member of OPGA, you have access to an extensive set of benefits that can help your business succeed.

OPGA offers a full range of services and programs to meet your business, employee and personal needs with the goal to help you and your business be successful and profitable. Pages 2-3 outlines the discounted benefit programs.

**ADVOCAZY & ACTION**
Pro-active involvement with all state and federal legislation and regulations affecting the propane industry in Ohio.

**SAFETY & TRAINING**
OPGA offers certified and non-certified employee training for those in the propane field or looking to obtain certification. We offer a wide-range of CETP classes, as well as important safety and training classes.

**COMMUNICATIONS**
- Quarterly e-newsletter, Ohio Propane News, e-mails, correspondence, alerts and updates to keep members informed on industry issues.

**SCHOLARSHIPS**
OPGA scholarship program offering several annual $1,000 scholarships for member’s employees and children of employees.

**SAFETY AND MARKETING MATERIALS**
Through the NPGA Resource Catalog and PERC resource center, a wealth of information, including handbooks, pamphlets, videos, and other materials, is available to promote safe practices and to market propane.

**MEMBERSHIP DIRECTORY**
A list of all OPGA members, board members, and other information is published annually. Members include retail marketers of propane gas and appliances, producers and wholesalers of propane, propane appliance and equipment manufacturers and distributors, fabricators of propane cylinders and tanks, transporters of propane gas, and other companies interested in propane.

**DISCOUNTED MEETINGS**
Members receive discounted registration rates for the OPGA Annual Convention held in August. Additional meetings include quarterly membership meetings in Columbus and district meetings held as needed around the state.

**NATIONAL PROPANE GAS ASSOCIATION**
The National Propane Gas Association (NPGA) also provides a vast amount of information to members on federal laws and regulations, industry trends and other important matters. Except in the case of multi-state marketers, who join NPGA on their own, Marketer Member dues to OPGA include dues to NPGA.

**GROUP PURCHASING DISCOUNTS**
OPGA offers a full range of services and programs to meet your business, employee and personal needs with the goal to help you and your business be successful and profitable. Pages 2-3 outlines the discounted benefit programs.
ACCOUNTING & TAX SERVICES

Valley Oak, is a CPA Firm that has a specialized tax practice. We care about lowering your tax liability just as much as you do. We work with you to help determine how the tax code can serve you and your business. We are focused on getting the lowest possible tax liability for you, and we assure the result is in alignment with your individualized goals. As an OPGA member, you receive our 2 times guarantee on tax planning; meaning whatever fee is paid, you receive double the fee in returned tax savings. Also, if you hire us for ongoing administration services, such as tax preparation and bookkeeping, you will receive a 10% discount on those services for life. Contact Valley Oak at 844.368.6554.

CREDIT CARD PROCESSING SERVICE

Quantus Solutions has designed a group benefit program for OPGA that provides aggressive solutions and reduces your bottom line with excellent customer support. Choose the right solution for your business. Our program options include: 1.00% qualified rate for Visa, MasterCard and Discover or Interchange Plus. American Express offers their latest program called Opt Blue. Receive Next Day funding of your deposits, free desktop terminal; Gateway/Virtual Terminal. We are also pleased to announce new, exciting, and secure Mobile Solutions as well. All solutions are EMV and PCI compliant. ZERO start up fees to enroll and MORE. For more information visit quantussolutions.com or call 800.698.5150.

DEBT COLLECTION

TekCollect specializes in accounts receivable management, collections operations and customer retention services for the propane industry. Programs include custom verbal and written contracts, electronic database skip tracing, credit bureau reporting, plus optional advanced recovery efforts for hard-to-collect accounts. Our service is securely web-based, with access to every collection effort plus real-time reports. And every effort is designed to preserve the integrity of your customer relationships. Our fees are typically less than 10% — the lowest cost per dollar in the collection industry. Best of all, results are guaranteed! Contact Lance Rhutasel at lrhutasel@tekcollect.com or call 314.308.6853 ext. 1411.

FINANCIAL PLANNING

Gasaway Investment Advisors, Inc. is an investment advisory firm with a unique expertise in working with small and medium sized companies on qualified retirement plans for their employees. Our team of experienced professionals will work with your company’s leaders to develop a plan that is tailored to meet your company’s goals and then periodically review the plan to make sure that it continues to meet the needs of your company. This benefit provides discounted third party administration fees. Contact Gasaway Investment Advisors at 844.368.6554.

HEALTH INSURANCE PROGRAM

Our agency has put together a team of Insurance, Human Resources and Technology professionals to provide our clients with the necessary resources to survive in today’s world of Employee Benefits. Our background, education, knowledge and experience puts us in a unique position to suggest solutions that are proven to work. Contact Vantage Pointe today at 844.368.6554.
INSURANCE PROGRAM

The OPGA has teamed with Beckwith Financial Group to offer you complete insurance coverage and financial planning services. From personal lines to life, health, commercial and everything in between, Beckwith Financial Group can help any OPGA member with your insurance needs. Simply visit us online at www.beckwithgroup.com and find out how “the big B” can help you enjoy exclusive benefits offered only to OPGA members. Contact Beckwith Financial Group at 844.368.6554.

LIABILITY INSURANCE PROGRAM

General Agency Company and OPGA have teamed up to provide your association with specialized commercial and employee benefit insurance programs for propane and petroleum marketers for over 30 years. We operate an independent agency with access to over 30 insurance companies to cover your commercial, personal and employee benefit needs. For more information, please contact Dan Scully at dscully@ga-ins.com or call 989.817.4246.

MORTGAGE LENDING

Primary Residential Mortgage, Inc., the Smithville Ohio division, is a licensed lender in 49 states. Our division is a full service operation with all aspects of the loan process handled by our staff. Thus eliminating the loan package distribution to other locations for final approval. Through this benefit, you will receive a $1,250 discount on your closing costs. Contact Primary Residential Mortgage at 844.368.6554.

SAFETY COMPLIANCE

Save money. Save time. Reduce risk. P3 is a patent pending system and the only software that analyzes safety inspection forms for accuracy and completeness. The system also provides management reports so marketers can stay in compliance with NFPA 54 and 58 and other important areas like regulator replacements. Contact Jerry Schimmel today at jerry_schimmel@p3propanesafety.com or call 401.481.2281.

WORKER’S COMP

Join the OPGA Worker’s Compensation program to improve safety, lower your costs and enjoy significant annual savings on worker’s comp premiums. For employers not qualifying for group rating, CareWorksComp can still evaluate your best premium discount options. For a no-cost, no-obligation analysis of your potential savings, visit CareWorksComp online at www.careworkscomp.com/groupratingapplication/opga to complete an authorization form. To learn more, contact Andrew Frank at andrew.frank@careworkscomp.com or call 800.837.3200 ext. 52325.
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Get the latest in propane pricing, availability and MORE.
At the November 2018 OPGA Membership Meeting, the OPGA approved its plans for the 2019 OPERC projects. Below is a brief description of what the OPGA planned and how every Ohio propane marketer can benefit.

**Education and training.** Industry employee training will continue with CETP training available for all industry personnel in the state of Ohio. OPERC anticipates approximately 30 training classes to be scheduled in 2019. While there was extensive discussion on whether or not to add a per person training fee, the OPGA leadership agreed to keep attendance free for all Ohio propane marketers. However, fees will be charged for any cancellations of personnel.

Because there is a new version of NFPA 54, OPERC is going to provide the new NFPA 54 books to the industry. OPERC will order books and present them to every marketer. NFPA 54 books will be available at the 2019 OPGA Annual Conference. The cost of the NFPA 54 books is at OPERC expense, and there will be no charge to marketers for the book.

**Propane emergency training.** This project will continue to train Ohio’s local first responders on how to safely handle propane emergencies should they be encountered. If you know of a fire department or fire departments that may be interested, please contact the OPGA for more details.

**Autogas education and on-road consumer rebates.** OPERC will continue its work with Ohio Clean Fuels. OPERC will continue to offer on-road incentives toward the purchase of autogas vehicles and mowers. OPERC will offer rebates to consumers up to $1000 rebate as an incentive for the purchase of a new autogas vehicle, the purchase of a new propane mower, and OEM conversion. Consumer rebates will be administered on a first come, first serve basis. OPERC is excited about the continued growth of propane school buses, propane mowers, and other propane vehicles in the state of Ohio – especially with the state of Ohio alternative fuels programs and the VW Settlement funding becoming available.

For 2019, the OPGA intends to educate more potential autogas fleets. With this in mind, the OPGA Alternative Fuels Committee will meet with and exhibit at conferences for more potential autogas users, like the sheriffs, the school bus mechanics, the school board officials, the county commissioners, and the township trustees.

**Duty to Warn.** OPERC will encourage the purchase and distribution of Duty to Warn materials by offering a reimbursement to any Ohio marketer that purchases Duty to Warn materials from PERC. Marketers that choose to participate will purchase the Duty to Warn materials they need, have them shipped to their plants, and submit a receipt or proof of purchase to the OPGA. OPGA staff will then reimburse $750 per plant (up to $3000) to the marketer.

In all, OPERC intends to expend roughly $340,000 OPERC and Partnership With States funding to accomplish its 2019 project goals.

**New SC415 GASLOG Dialer**

- Low total cost of ownership
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- Class 1 / Div 1 certification - dialer can be mounted anywhere on the propane tank
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Your questions answered by the people who know propane equipment.
OPGA SAFETY CORNER: CELL PHONE USE NEAR CYLINDERS

The OPGA recently received an interesting question from a member. The question was: Can you provide me details on where you can and can't use cell phones as far as around our filling areas, cylinders, etc.?

Upon further investigation and consultation with industry experts, we concluded there is not a regulation in NFPA 58 nor NFPA 54 that addresses cell phones as ignition sources specifically.

Cell phone use was an issue for some time regarding the fueling of vehicles with gasoline. Several incidents were blamed on cell phone use, but ultimately static electric discharge was the most probable cause of ignition in the incidents. Normally, cell phones are not rated as intrinsically safe for a gas atmosphere so it may be possible that a cell phone use or fault could ignite the gas.

It is always important to review the chemical manufacturer recommendation with regard to safety measures. If you are concerned about this particular issue, the OPGA has an industry Safety Data Sheet on propane. In section #5 firefighting methods, they list electronic equipment, including cell phones, that have not been listed as intrinsically safe as a possible ignition source.

There was also a study conducted on this topic. The study concluded that cell phones could be a potential source of ignition in hazardous locations if the cell phone was dropped or the battery was compromised in some way. While both scenarios may be highly unlikely, the potential is still there that cell phones could be an ignition source.

As for NFPA 58 standards, the definition of a source of ignition in NFPA 58 is listed in the highlight below. Given that an intrinsically safe cell phone could potentially be a source of ignition as noted above, all the limitations noted in NFPA 58 would apply to cell phones as an ignition source. However, ultimately your AHJ would make a determination if cell phones fall into the definition of an ignition source.

NFPA 58 3.3.78 defines a source of ignition as: Devices or equipment that, because of their modes of use or operation, are capable of providing sufficient thermal energy to ignite flammable LP-Gas vapor-air mixtures when introduced into such a mixture or when such a mixture comes into contact with them, and that will permit propagation of flame away from them.

Believe... Achieve!

Let an NPGF Scholarship help your child obtain a college degree or a vocational school certificate.

Application deadline is February 15, 2019.

Go to www.npga.org/scholarship for details.

National Propane Gas Foundation offers $1,000 and $2,000 higher education scholarships to children of current employees of NPGA or state propane gas association member companies.
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For further information about Worldnet:

Email: info@quantussolutions.com
Phone: 800-698-5150
Website: www.quantussolutions.com
Software Added to Commercial Devices

BY FRAN ELSON-HOUSTON

OHIO REVISED CODE 1327.50 (S)
1327.50 Director of agriculture - powers and duties.
The director of agriculture shall:
(S) In conjunction with the national institute of standards and technology, operate a type evaluation program for certification of weighing and measuring devices as part of the national type evaluation program. The director shall establish a schedule of fees for services rendered by the department of agriculture for type evaluation services. The director may require any weighing or measuring instrument or device to be traceable to a national type evaluation program certificate of conformance prior to use for commercial or law enforcement purposes.

Ohio Administrative Code section 901:6-2-01 (D)(j)
(D) “Certificate of conformance,” specific requirements.
(1) No person shall sell for use in commerce a device unless the device is traceable to a certificate of conformance or the device is exempted by paragraph (E) of this rule.
(2) No person shall use in commerce a device unless the device is traceable to a certificate of conformance or the device is exempted by paragraph (E) of this rule.
(3) Commercial weighing or measuring devices installed and/or put in service shall be traceable to a certificate of conformance when the device is one of the following:
(j) Device software that provides metrological calculations,

What this means is that no commercial device shall have metrological software (meter tickets, money and volume calculations) attached to them that is not traceable to a National Type Evaluation Certificate of Conformance (NTEP CC).

Last fall we have found a number of Vehicle Tank Meters and LPG Meters that have added a 3rd party vendor management software. This software runs through a laptop that is placed in the vehicle with a new printer and connects into the register. The software then takes the meter readings and prepares an invoice all on the same form then can be left with the customer on the day of delivery. The software may perform many other functions as well.

There are a couple of problems with this:

• As stated above Ohio requires that software to be traceable to an NTEP CC.
• The register on the truck has a NTEP CC therefore any modifications that are not on the CC invalidates that register therefore making it a NON-LEGAL for Trade device.
• Device found to not be in compliance will be removed from service until compliance is met. Should we continue to find violations penalties may be incurred.

ODA has instructed all W&M Officials to be checking for this software in the field.

OHIO REVISED CODE 1327.61 AND 1327.62
1327.61 Prohibited acts.
No person shall do any of the following:
(A) Use or have in possession for use in commerce any incorrect weight or measure;
(B) Wrap, package, label, or advertise any product or service contrary to this chapter, or any rules adopted under it, or sell, offer, hold, or expose for sale any service or product wrapped, packaged, labeled, or offered for sale contrary to this chapter or any rules adopted under it, or misrepresent the quantity or price or service contrary to this chapter, or any rules adopted under it;
(C) Remove any tag, seal, or mark from any weight or measure without specific written authorization from the proper authority;
(D) Recklessly install for use, repair, service, or place into service a commercially used weighing and measuring device unless the installation, repair, service, or placement is performed by one of the following:
(1) A department of agriculture division of weights and measures inspector;
(2) A service person registered with the department;
(3) A county or municipal weights and measures inspector.
(E) Hinder or obstruct any weights and measures official in the performance of official duties;
(F) Sell or offer for use in commerce any incorrect weight or measure.

Amended by 131st General Assembly File No. TBD, HB 131, §1, eff. 3/23/2016.
Effective Date: 06-20-1994.
1327.62 CIVIL PENALTY
Whenever the director of agriculture, or the director’s designee, has cause to believe that any person has violated, or is violating any provision of sections 1327.46 to 1327.61 of the Revised Code or a rule adopted under them, the director, or the director’s designee, may conduct a hearing in accordance with Chapter 119. of the Revised Code to determine whether a violation has occurred. If the director or the director’s designee determines that the person has violated or is violating any provision of sections 1327.46 to 1327.61 of the Revised Code or a rule adopted under it, the director or the director’s designee may assess a civil penalty against the person. The person is liable for a civil penalty of not more than five hundred dollars for a first violation; for a second violation the person is liable for a civil penalty of not more than two thousand five hundred dollars; for each subsequent violation that occurs within five years after the second violation, the person is liable for a civil penalty of not more than ten thousand dollars.
Any person assessed a civil penalty under this section shall pay the amount prescribed to the department of agriculture. The department shall remit all moneys collected under this section to the treasurer of state for deposit in the general revenue fund. Amended by 129th General Assembly File No.28, HB 153, §101.01, eff. 6/30/2011.

CHANGES TO OHIO REGISTERED SERVICE PROGRAM
Ohio is no longer a “Voluntary” Registered Serviceperson state. The Ohio Revised Code section 1327.502 states:
“A service person who is employed by a commercially used weighing and measuring device servicing agency shall register with the director of agriculture in accordance with rules adopted under section 1327.50 of the Revised Code.”
Another section important to review is Ohio Revised Code 1327.61 (C), (D):
No person shall do any of the following:
(A) Use or have in possession for use in commerce any incorrect weight or measure;
(B) Wrap, package, label, or advertise any product or service contrary to this chapter, or any rules adopted under it, or sell, offer, hold, or expose for sale any service or product wrapped,
packaged, labeled, or offered for sale contrary to this chapter or any rules adopted under it, or misrepresent the quantity or price or service contrary to this chapter, or any rules adopted under it;
(C) Remove any tag, seal, or mark from any weight or measure without specific written authorization from the proper authority;
(D) Recklessly install for use, repair, service, or place into service a commercially used weighing and measuring device unless the installation, repair, service, or placement is performed by one of the following:
(1) A department of agriculture division of weights and measures inspector;
(2) A service person registered with the department;
(3) A county or municipal weights and measures inspector.
(E) hinder or obstruct any weights and measures official in the performance of official duties;
(F) Sell or offer for use in commerce any incorrect weight or measure.

PLEASE REVIEW CAREFULLY
Ohio Administrative Code 901:6-8;
B) Applications:
(1) Applications by individuals seeking a certificate of registration shall be submitted to the department and shall be in writing on forms prescribed by the department which can be found at www.agri.ohio.gov.
(2) Each application shall provide such information that will enable the department to approve, on the qualifications of the applicant, the certificate of registration. All valid and complete applications shall include the following information:
(a) Present residence;
(b) Location of business to be licensed under this rule;
(c) Whether the applicant has had any previous registration under this rule or any federal, state, county or local law, ordinance or rule relating to servicepersons and service agencies;
(d) Whether such applicant has ever had a registration suspended or revoked;
(e) Whether the applicant has been convicted of a felony; and
(f) Other information as the department deems necessary to
determine if the applicant is qualified to receive a certificate of registration.

(C) Before any certificate of registration is issued, the department shall require the applicant for registration to meet the following qualifications:

(1) Have possession of or available for use weights and measures, standards and testing equipment appropriate in design and adequate in amount to provide the services for which such person is requesting registration. Such weights and measures shall meet applicable specifications of “National Institute of Standards and Technology Handbook 105 Series” and have current calibration reports by an approved Ohio laboratory as described in paragraphs (F) and (G) of this rule. These standards can be found at www.nist.gov.

(2) Passes a qualifying examination for each type of weighing and measuring device to be installed, serviced, reconditioned, or repaired. Applicants for registration must pay a non-refundable examination fee of twenty-five dollars at the time of signing up for their qualifying examination. A new application and examination fee shall be required for every qualifying examination.

(3) Demonstrates a working knowledge of weighing and measuring devices for which the applicant intends to be registered.

(4) Has a working knowledge of all appropriate weights and measures laws, rules, and examination procedure outlines.

(5) Pays the prescribed registration fee for the type of registration:

(a) The biennial fee for a serviceperson certificate of registration shall be seventy-five dollars.

(b) The biennial fee for a service agency certificate of registration shall be two hundred dollars.

(D) Each registered service agency and serviceperson shall have approved report forms. A serviceperson shall have approved report forms known as “Placed In Service Reports.” Such forms shall include the assigned registration number and shall be signed by the registered serviceperson for each device installed, restored, rejected, or repaired. In the case where a registered serviceperson is representing a service agency, both assigned registration numbers shall be included.

(E) Within seven days after a device is serviced, restored to service, or placed in service, the original of a properly executed report form or “Placed In Service Report,” together with any official rejection tag or seal as described in “National Institute of Standards and Technology Handbook 44,” removed from the device, shall be either mailed or emailed to the department.

(F) A registered service agency and a registered serviceperson shall submit at least once every two years to the department, for examination and certification, any standards and testing equipment that are used, or are to be used, in the performance of the service and testing functions with respect to weighing and measuring devices for which competence is registered. A registered serviceperson or agency shall not use, in servicing commercial weighing or measuring devices, any standards or testing equipment that have not been certified by the department.

(G) When a serviceperson’s or service agency’s weights and measures are carried to a “National Institute of Standards and Technology” approved out-of-state weights and measures laboratory for inspection and testing, the serviceperson or service agency shall be responsible for providing the department a copy of the current certification of all weights and measures used in the repair, service or testing of weighing or measuring devices within the state of Ohio.

(H) No serviceperson or service agency shall calibrate their own or any other serviceperson’s or service agency’s commercial standards.

(I) All registered servicepersons placing into service scales in excess of thirty thousand pounds capacity shall have a minimum of ten thousand pounds of state-approved certified test weights to accurately test a scale.

(K) The director shall:

(1) Have the right to review all report forms for acceptance or rejection purposes.

(2) For good cause and after a hearing upon reasonable notice, deny any application for a renewal of registration, or may revoke or suspend the registration of any registrant.

(3) Publish from time to time as he deems appropriate, and may supply upon request, lists of registered servicepersons and registered service agencies.

(4) Assign registration numbers to agencies and servicepersons if it is determined that the applicant is qualified.

Please make sure all proper applications, Calibration reports and Place in service forms are submitted with each applicant. Once the calibration certificates and placed in service forms are approved, THEY ARE THE ONLY ones permitted to be used in Ohio.

QUESTIONS ABOUT THIS ARTICLE SHOULD BE DIRECTED TO THE OHIO DEPARTMENT OF AGRICULTURE, DIVISION OF WEIGHTS & MEASURES, FRAN ELSON-HOUSTON, CHIEF DEPUTY STATE SEALER, 8995 E. MAIN ST., REYNOLDSBURG, OH 43068. PHONE: (614) 728-6290 OR EMAILED TO WEIGHTS@AGRI.OHIO.GOV.
Make the call:

- To protect your loved ones
- To protect your business
- To protect your financial future and more

You have a lot to protect, and that’s a good thing! I can help you find ways to have the peace of mind knowing you have things covered no matter what life throws at you. That’s the great benefit life insurance can provide, the ability to provide a foundation for your financial future.

Contact me and I’ll work with you to find solutions to help meet your protection needs.

Gregory I. Hardy, CFP®
Beckwith Financial Services, Inc.
5228 Lovers Lane, Ste 100B
Portage, MI 49002
269-492-6983
ghardy@cambridgeresource.com

Life insurance products issued by The Ohio National Life Insurance Company and Ohio National Life Assurance Corporation. Products, product features, and rider availability vary by state. Issuers not licensed to conduct business in NY.
MAKING WORKPLACES SAFER: YOUR WORK COMP UPDATES

UPCOMING DEADLINES

- **December 21, 2018** – Premium installment due to Ohio BWC (for those of you who are on a semi-annual, quarterly, bi-monthly or a monthly installment payment plan with BWC)
- **January 1, 2019** – Deductible program application deadline date for 7/1/19 start date
- **January 23, 2019** – Group Retrospective Enrollment deadline for 7/1/19 start date
- **January 31, 2019** – Individual retro rating application deadline for 7/1/19 start date
- **January 31, 2019** – OCP program application deadline for 7/1/19 start date

OHIO BWC OFFERING FREE, INFORMATIVE MONTHLY WEBINARS

Conducted twice per month, the BWC offers free Webinars that last approximately 20 minutes. The topics of these informational webinars change monthly. You can also view past recorded webinars. Register for upcoming BWC webinars here.

LUMP SUM SETTLEMENTS

A Lump Sum Settlement (LSS) is an agreement between the employer, injured worker and Ohio Bureau of Workers’ Compensation (BWC) for a lump sum payment to settle one or more workers’ compensation claims. The negotiated settlement amount is paid by BWC to the injured worker in exchange for closure of the claim, or a portion of the claim, as defined by the agreement. The written LSS agreement specifies the terms of the settlement and is the final resolution of all medical, compensation and liability claims, whether known or unknown. BWC will consider if the settlement is fair to all parties and must approve all settlements.

Numerous issues should be considered before settling a claim:
- Is the injured worker still employed, working, able to work or disabled?
- Will there be a need for future medical costs?
- Is there a claim reserve still active in the employer’s experience?
- Will the settlement create a positive financial outcome for the employer?

Lump Sum Settlements can financially benefit the injured worker, the BWC and the employer. LSS pays a benefit to the injured worker and helps BWC reduce reserves and other associated administrative costs and is a very effective claim management strategy used to help employers lower their premiums and qualify for group rating programs.

Any party involved can submit an LSS application called a Settlement Agreement and Application for Approval of Settlement Agreement (C-240). The injured worker may or may not use legal counsel to represent them with the settlement negotiations and the employer can choose to use legal counsel or, as in most cases, have their Third Party Administrator (TPA) help with the settlement process.

Once BWC evaluates the C-240 and all parties agree to the settlement amount, BWC will send an approval letter to all parties. The approval letter begins a 30 day waiting period during which time any party can reject the agreement. Once the 30 day period expires BWC will pay the settlement to the injured worker.

Lump Sum Settlements can financially benefit the injured worker, the BWC and the employer. LSS pays a benefit to the injured worker and helps BWC reduce reserves and other associated administrative costs and is a very effective claim management strategy used to help employers lower their premiums and qualify for group rating programs. While an LSS does not remove a claim from an employer’s experience it does preclude additional claim costs and removes the claim’s reserve costs. It is also important to note that, even though the settlement is paid by BWC, the fixed settlement amount is added to the employer’s claim experience and will be used in determining an employer’s rates. Employers can face many issues when considering an LSS and CareWorksComp recommends that they should always consult with their TPA on all settlement issues.
OUR COST CONTAINMENT PHILOSOPHY

During this time of year, you may receive marketing materials from other TPAs to influence your workers’ comp program decisions. The information overload can cause confusion, so we want you to be absolutely confident that our dedicated cost containment team is focused on minimizing the financial impact of claims to reduce your premium dollars. Here’s how we do it:

- Provide safety consulting/analysis for accident prevention.
- Continuously review and monitor all potential claims for Handicap Reimbursements and Lump Sum Settlements.
- Create an action plan and identify the best time frame to pursue the cost containment action in an effort to maximize the employer’s return on investment.
- Communicate with our customer on our pre- and post-cost containment efforts, and the expected savings as a result.
- Provide the most comprehensive cost containment experience for our customers.

UNEMPLOYMENT TAX DEADLINE

Employers should have received 2019 tax notices from the Ohio Department of Job and Family Services. We encourage you to contact us to discuss your notice and learn about the tax options that are available to reduce your unemployment costs. Last year, the common/joint tax rate option that we identified saved one customer over $14,000!

During tax season, we have lowered our service fee for the Claims and Tax Management Service. To learn more and receive help with your tax analysis, please contact Kammy Staton, our Unemployment Manager, at 614.526.7165 or kammy.staton@careworkscomp.com. Don’t wait to call! Tax appeals must be filed by December 21, 2018.

OSHA LAUNCHES PROGRAM TO TARGET HIGH INJURY AND ILLNESS RATES

OSHA is initiating the Site-Specific Targeting Program to target workplaces with high injury rates for inspection. Using injury and illness information electronically submitted by employers for calendar year 2016, OSHA will inspect establishments that should have provided 300A data, but did not. This program helps OSHA ensure that employers provide safe and healthful workplaces by directing enforcement resources to those workplaces with the highest rates of injuries and illnesses.

FOR MORE INFORMATION, CONTACT YOUR PROGRAM MANAGER, ANDREW FRANK AT 800.837.3200 EXT. 52325.
It's time again for OPGA dues renewals. Notices have been mailed. Be sure to look for them and a letter from OPGA President, Terry Clevenger. If you have any questions, please contact Matt Lantzy at the OPGA office.

**NOT RECEIVING INFORMATION FROM THE OPGA?**
As a reminder, the OPGA database is dependent upon information provided in the annual dues notices. When dues are returned to the OPGA, please be sure to include everyone from your company that should receive OPGA emails and newsletters. This information also helps produce the OPGA Membership Directory. If you believe you are not receiving all the information from the OPGA, please contact us. We will happily add you to the OPGA database!

**LOOK FOR YOUR 2019 DUES NOTICES**

**TRAINING FOR SUCCESS.**

**DISC ON THE ROAD**
Contact us today to learn more about our certified Leadership Training conveniently facilitated at your location! Learn to inspire others, conflict resolution skills, executive coaching, mentoring next gen leaders, and so much more!

“*The training offered excellent insight for our leaders. It was well constructed and a valuable investment for our team.*”
— James W.
OPGA COMMITTEE PARTICIPATION

Committees are the key to any volunteer organization. Successful committees lead to a thriving association; a thriving association is a growing association; and a growing association is an influential association. Please consider joining one or more committees that interest you.

Name

Company

Phone

Email

Address

- **Autogas & New Technology** – To focus on the propane autogas industry and related new technology.
- **Code & Safety** – It is the responsibility of this committee to keep abreast of changes in the Code, to review and make recommendations for possible changes in the Code, maintain communication with Ohio regulatory agencies and assist in interpreting regulations, and respond to members’ questions regarding specific sections of the Code.
- **Convention** – This committee plans the annual convention and decides upon future meeting locations.
- **Education** – It is the responsibility of this committee to consider and develop industry training schools.
- **Governmental Affairs** – This committee is charged with becoming actively involved in all legislation and regulations which affects the propane gas industry in Ohio.
- **Membership Services** – The major function of this committee is to respond to requests for membership Information, to enlist new members of the association, and provide membership value for the industry. Membership services committee members contact new members and call and invite marketers to quarterly meetings.
- **Ohio PERC Projects** – This committee is charged with developing the strategy, plans and programs that receive and distribute national PERC money to deserving Ohio projects.
- **OPGA PAC** – Administers and operates Ohio propane industry political action committee, including fund raising, record keeping and reporting to appropriate state agencies regarding receipts and contributions. Decides upon recommended contributions to Ohio legislators and policy makers from the OPGA lobbyist professionals. Attends legislative receptions and functions under the direction of the OPGA lobbyists. Supports the OPGA Government Affairs Committee as needed.
- **Scholarship** – Establishes guidelines for granting scholarships and recommends funding mechanism for the association's scholarship program.
- **Transportation** – The two major functions of this committee concern involvement with the general efficiency and economy of transporting propane gas, and to provide technical input to communities where HAZMAT transportation ordinances are being considered.

RETURN TO OPGA VIA FAX (517) 485-9408 OR VIA EMAIL TO DEREK DALLING.
You Can Support the
NPGF Scholarship Program
with Every Amazon Purchase

HERE’S HOW IT WORKS:

To start, visit smile.amazon.com

Sign into your Amazon account.

Search and select NPGF Scholarship as your organization

Click “Start Shopping” and for every dollar you spend AmazonSmile Foundation will donate 0.5% of the purchase price of eligible products to the Scholarship program.

Once you set your Amazon account to support NPGF, your account will always recognize it as your charity of choice and all of your settings will remain the same.

Remember, always start at smile.amazon.com and Amazon will donate 0.5% of the price of your eligible AmazonSmile purchases.
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2019 SCHEDULE OF EVENTS

FEBRUARY 6
Quarterly Membership Meeting
DoubleTree by Hilton Columbus – Worthington

MAY 2
OPGA Day at the State House
Sheraton Columbus Hotel at Capitol Square

MAY 2
Quarterly Membership Meeting
Sheraton Columbus Hotel at Capitol Square

AUGUST 11-13
OPGA Annual Summer Conference
Hilton Netherland Plaza Hotel, Cincinnati

NOVEMBER 13
Quarterly Membership Meeting
Location to be announced

For more information and updates about these events, please visit www.OhioPropaneGas.org and check back regularly throughout the year.